

Cambridge Trust Company

Security Management Partners' singular focus is

IT security audit and assessment professional services. Our vendor-neutral, in-depth IT assurance consulting approach leverages best practice and compliance expertise from hundreds of engagements. SMP will reduce your company's vulnerabilities, brace operational and network infrastructure security, and facilitate compliance with evolving government regulations. We provide concrete, actionable recommendations to help you achieve and maintain the right level of security.

Industry: Banking

Company Bio: Cambridge Bancorp and its subsidiary, Cambridge Trust Company, are based in Cambridge, Massachusetts, in the heart of Harvard Square. Cambridge Trust Company is a 121-year-old Massachusetts chartered commercial bank with \$1.2 billion in total assets and more than 200 employees. Cambridge Trust Company is one of New England's leaders in wealth management with \$1.5 billion in client assets under management.

Headquarters: Cambridge, MA

Locations: 11 Massachusetts locations in Cambridge, Beacon Hill, Belmont, Concord, Lexington, Lincoln and Weston. Cambridge Trust Company of New Hampshire offers wealth management services at two New Hampshire locations, Concord and Portsmouth.

For nearly ten years, Security Management Partners (SMP) has been Cambridge Trust Company's IT security vendor of choice, successfully collaborating with the organization's internal staff, and conducting dozens of engagements with unparalleled customer service.

1) Annual Assessments—Cambridge Trust Company engages SMP to conduct the bank's yearly IT security audit, including Architectural Review, External & Internal Penetration Testing, and Social Engineering. The goal is to evaluate Cambridge Trust Company's current security posture against best practices, the FFIEC guidelines, and other state and federal regulations. SMP's in-depth gap analysis offers detailed remediation steps to any vulnerabilities found.

2) Security Awareness Training—SMP offers regular training for Cambridge Trust Company's internal staff to increase employees' appreciation of their role in protecting information, and to review the latest social engineering schemes being used by hackers to trick employees and infiltrate IT assets. SMP provides real-life examples of how its consultants have performed successful attacks and what information they have been able to access. In addition, SMP assesses Cambridge Trust Company's existing policies and controls, and explains the procedures to be followed in a suspected attack.

3) Customized Security Engagements—Cambridge Trust Company's business lines were interested in a potential rollout of a mobile device implementation that would provide connectivity to a select segment of employees who needed computer, network, application, business system, or core systems access from a remote location. While increasing user convenience and improving customer service, it can also result in additional security issues. As a vendor-neutral, independent IT security consultant, SMP was asked to conduct a customized analysis ensuring that Cambridge Trust Company's mobile solution met with best practices and complied with FFIEC guidelines.

“**SECURITY MANAGEMENT PARTNERS** consistently exceeds our expectations for an IT security consultancy. Their technical expertise combined with solid auditing recommendations has helped Cambridge Trust Company develop a strong security posture. In addition, SMP's dedication to being a true security partner with exceptional customer service is the cornerstone of our relationship.”

— **LYNNE M. BURROW**
Executive Vice President
and Chief Information Officer
Cambridge Trust Company